



2Significance
Equipping & Envisioning Leaders



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Frank De Smit
Mentor

Frank De Smit:

Frank is an effective public speaker and business motivator with many years experience in different fields. His main passion is to develop people's abilities and fully equip people to reach their potential whilst maintaining wholistic life balance.

His speaking style is dynamic, effective, challenging and motivational. He specialises in "Time Management" and training tools. He is regularly invited to encourage and speak to employees and groups to help them more ably serve others.

Frank has a wide range of experience in corporate sales and management in the Telecommunication Industry. During the early nineties he became involved with setting up a Telecommunications Reseller and developed sales systems, sales teams and retail products. During this time he was appointed Business Development Manager establishing relationships with some of Australia's largest Communications enterprises for value added business products.

Frank is a people person with a passion to see people reach their full potential. This was developed in the early seventies when he worked with young people in the South Australian welfare program for young offenders.

Frank travels regularly to Europe and across Australia conducting training seminars for leaders and other professional people.

Frank is married to Ria. They have three sons and nine grand children and all live in Melbourne.